

**IESCO**  
**CUSTOMER PROFILE ENDING 12/2016**

| <b>Category</b>   | <b>Number<br/>of<br/>Customers</b> | <b>Sanctioned Load<br/>(KW)</b> | <b>%<br/>Customers</b> | <b>%<br/>Consumption</b> | <b>%<br/>Revenue</b> |
|-------------------|------------------------------------|---------------------------------|------------------------|--------------------------|----------------------|
| <b>Domestic</b>   | <b>2222333</b>                     | <b>3980093</b>                  | <b>84.84</b>           | <b>37.92</b>             | <b>25.37</b>         |
| <b>Commercial</b> | <b>363441</b>                      | <b>1059611</b>                  | <b>13.88</b>           | <b>11.56</b>             | <b>18.05</b>         |
| <b>Industrial</b> | <b>15603</b>                       | <b>1009396</b>                  | <b>0.60</b>            | <b>26.56</b>             | <b>31.98</b>         |
| <b>AJK</b>        | <b>106</b>                         | <b>274424</b>                   | <b>0.004</b>           | <b>12.22</b>             | <b>11.41</b>         |
| <b>Bulk</b>       | <b>881</b>                         | <b>516109</b>                   | <b>0.03</b>            | <b>9.08</b>              | <b>9.87</b>          |
| <b>T/Wells</b>    | <b>8335</b>                        | <b>91482</b>                    | <b>0.32</b>            | <b>1.50</b>              | <b>1.57</b>          |
| <b>Others</b>     | <b>8753</b>                        | <b>160329</b>                   | <b>0.33</b>            | <b>1.15</b>              | <b>1.75</b>          |
| <b>Total</b>      | <b>2619346</b>                     | <b>7091445</b>                  | <b>100</b>             | <b>100</b>               | <b>100</b>           |

## **IESCO**

### **MONTHLY DISTRIBUTION LINE LOSSES DECEMBER 2016 VS DECEMBER 2015**

| <b>Period</b>      | <b>Units (Millions)</b> |               |              | <b>% Losses</b> | <b>% Inc/Dec</b> |
|--------------------|-------------------------|---------------|--------------|-----------------|------------------|
|                    | <b>Received</b>         | <b>Billed</b> | <b>Lost</b>  |                 |                  |
| <b>December-16</b> | <b>717.05</b>           | <b>642.52</b> | <b>74.53</b> | <b>10.4</b>     | <b>0.07</b>      |
| <b>December-15</b> | <b>632.20</b>           | <b>566.94</b> | <b>65.25</b> | <b>10.3</b>     |                  |

**IESCO**

**PROGRESSIVE DISTRIBUTION LINE LOSSES**

**JULY 2016-DECEMBER 2016 VS JULY 2015-DECEMBER 2015**

| Period                    | Units (Millions) |         |        | % Losses | % Inc/Dec |
|---------------------------|------------------|---------|--------|----------|-----------|
|                           | Received         | Billed  | Lost   |          |           |
| JULY 16 TO<br>DECEMBER 16 | 5341.59          | 5095.16 | 246.42 | 4.6      | -0.15     |
| JULY 15 TO<br>DECEMBER 15 | 4840.83          | 4610.20 | 230.63 | 4.8      |           |

# IESCO

## BILLING AND COLLECTION

### FOR 12/2016

| (Rs. In Million)     |      |         |      |       |            |      |       |                         |      |       |
|----------------------|------|---------|------|-------|------------|------|-------|-------------------------|------|-------|
| Month                |      | Billing |      |       | Collection |      |       | % Collection of Billing |      |       |
|                      |      | Govt.   | Pvt. | Total | Govt.      | Pvt. | Total | Govt.                   | Pvt. | Total |
| December-16          |      | 2106    | 5566 | 7672  | 1524       | 5899 | 7423  | 72                      | 106  | 97    |
| December-15          |      | 419     | 5317 | 5737  | 1665       | 5271 | 6936  | 397                     | 99   | 121   |
| Inc. With Prev. Year | Rs.M | 1687    | 248  | 1935  | -141       | 628  | 487   |                         |      |       |
|                      | %    | 17      | 2    | 19    | -1         | 6    | 5     |                         |      |       |

## PROGRESSIVE BILLING AND COLLECTION

| (Rs. In Million)              |      |         |       |       |            |       |       |                         |      |       |
|-------------------------------|------|---------|-------|-------|------------|-------|-------|-------------------------|------|-------|
| Month                         |      | Billing |       |       | Collection |       |       | % Collection of Billing |      |       |
|                               |      | Govt.   | Pvt.  | Total | Govt.      | Pvt.  | Total | Govt.                   | Pvt. | Total |
| JULY 16 TO<br>DECEMBER 16     |      | 16642   | 49230 | 65872 | 10090      | 51347 | 61437 | 61                      | 104  | 93    |
| JULY 15 TO<br>DECEMBER 15     |      | 15589   | 44238 | 59827 | 8803       | 45639 | 54442 | 56                      | 103  | 91    |
| Inc.<br>With<br>Prev.<br>Year | Rs.M | 1053    | 4992  | 6045  | 1287       | 5708  | 6995  |                         |      |       |
|                               | %    | 11      | 50    | 60    | 13         | 57    | 70    |                         |      |       |

**IESCO**  
**TRANSMISSION LINE LOSSES**  
**DECEMBER-2016 VS DECEMBER-2015 (Monthly)**

| Period      | Units (Millions)              |                  |       | % Losses | % Inc/Dec |
|-------------|-------------------------------|------------------|-------|----------|-----------|
|             | Units Received<br>As Per CPPA | Units<br>SentOut | Lost  |          |           |
| December-16 | 729.19                        | 717.05           | 12.14 | 1.66     | -0.13     |
| December-15 | 643.78                        | 632.20           | 11.58 | 1.80     |           |

**IESCO**  
**OVERALL (T&D)COMPANY LOSSES**  
**DECEMBER-2016 VS DECEMBER-2015 (Monthly)**

| Period      | Units (Millions)              |              |       | % Losses | % Inc/Dec |
|-------------|-------------------------------|--------------|-------|----------|-----------|
|             | Units Received<br>As Per CPPA | Units Billed | Lost  |          |           |
| December-16 | 729.19                        | 642.52       | 86.67 | 11.89    | -0.05     |
| December-15 | 643.78                        | 566.94       | 76.84 | 11.94    |           |

Dec-16

**IESCO RECEIVABLE POSITION**

| <b>Description</b>                      | <b>As on 31-12-2016</b> |
|---|-------------------------|
| <b>Govt. Debtors</b>                    | 51,009,251,272          |
| Federal Govt.                           | 2,399,655,740           |
| AJK Govt.                               | 49,503,130,350          |
| Provincial Govt.                        | -58,850,400             |
| <b>Total Govt. Debtors</b>              | <b>51,843,935,690</b>   |
| <b>Private Debtors</b>                  |                         |
| P/Disconnected                          | 853,979,609             |
| Spillover                               | 1,379,866,250           |
| Deferred Amount                         | 427,160,583             |
| Subsidies                               | 1,195,705,323           |
| On Installments                         | 98,774,260              |
| <b>Running Defaulters</b>               | 3,955,486,025           |
| Upto 2 Months                           | 821,412,004             |
| of 3 Months                             | 29,104,618              |
| 3-6 Months                              | 3,404,156               |
| 6-12 Months                             | 38,143                  |
| 1-3 Years                               | 20,687                  |
| Over 3 Years                            |                         |
| <b>Total Private Running Defaulters</b> | <b>853,979,608</b>      |
| Credit Balance                          | -524054824              |
| <b>Total Private Debtors</b>            | <b>3,791,356,328</b>    |
| Un-ID Cash/Credit Balance               | 75,414,859              |
| <b>Receivables with Agency Amount</b>   | <b>55,559,877,159</b>   |
| <b>Agency Amount</b>                    | <b>1,525,595,876</b>    |
| <b>Net Receivables</b>                  | <b>54,034,281,283</b>   |