

IESCO
CUSTOMER PROFILE ENDING 09/2017

| Category | Number of Customers | Sanctioned Load (KW) | % Customers | % Consumption | % Revenue |
|-------------------|----------------------------|-----------------------------|--------------------|----------------------|------------------|
| Domestic | 2304661 | 4149529 | 84.93 | 50.96 | 42.57 |
| Commercial | 374146 | 1087236 | 13.79 | 11.11 | 16.38 |
| Industrial | 16025 | 1039256 | 0.59 | 14.46 | 16.54 |
| AJK | 106 | 274424 | 0.004 | 11.97 | 11.13 |
| Bulk | 890 | 554862 | 0.03 | 9.78 | 11.42 |
| T/Wells | 8510 | 94572 | 0.31 | 0.90 | 0.84 |
| Others | 9221 | 162390 | 0.34 | 0.81 | 1.13 |
| Total | 2713453 | 7362269 | 100 | 100 | 100 |

IESCO
MONTHLY DISTRIBUTION LINE LOSSES
September 2017 VS September 2016

| Period | Units (Millions) | | | % Losses | % Inc/Dec |
|--------------|------------------|---------|-------|----------|-----------|
| | Received | Billed | Lost | | |
| September-17 | 1112.49 | 1064.24 | 48.24 | 4.34 | 3.21 |
| September-16 | 999.21 | 987.92 | 11.29 | 1.13 | |

IESCO
PROGRESSIVE DISTRIBUTION LINE LOSSES
July 2017-September 2017 VS July 2016-September 2016

| Period | Units (Millions) | | | % Losses | % Inc/Dec |
|-------------------------|------------------|---------|--------|----------|-----------|
| | Received | Billed | Lost | | |
| July 17 TO September 17 | 3620.90 | 3330.12 | 290.78 | 8.03 | 0.60 |
| July 16 TO September 16 | 3162.71 | 2927.66 | 235.05 | 7.43 | |

IESCO

BILLING AND COLLECTION

FOR 09/2017

| (Rs. In Million) | | | | | | | | | | |
|----------------------|------|---------|-------|-------|------------|-------|-------|-------------------------|------|-------|
| Month | | Billing | | | Collection | | | % Collection of Billing | | |
| | | Govt. | Pvt. | Total | Govt. | Pvt. | Total | Govt. | Pvt. | Total |
| September-17 | | 3797 | 10666 | 14463 | 2138 | 11915 | 14053 | 56 | 112 | 97 |
| September-16 | | 3271 | 9712 | 12984 | 1947 | 10590 | 12537 | 60 | 109 | 97 |
| Inc. With Prev. Year | Rs.M | 526 | 953 | 1479 | 192 | 1324 | 1516 | | | |
| | % | 5 | 10 | 15 | 2 | 13 | 15 | | | |

PROGRESSIVE BILLING AND COLLECTION

| (Rs. In Million) | | | | | | | | | | |
|-------------------------------|------|---------|-------|-------|------------|-------|-------|-------------------------|------|-------|
| Month | | Billing | | | Collection | | | % Collection of Billing | | |
| | | Govt. | Pvt. | Total | Govt. | Pvt. | Total | Govt. | Pvt. | Total |
| JULY 17 TO September 17 | | 10772 | 35967 | 46739 | 6009 | 35197 | 41207 | 56 | 98 | 88 |
| JULY 16 TO September 16 | | 9551 | 30375 | 39926 | 5416 | 29901 | 35317 | 57 | 98 | 88 |
| Inc. With Prev. Year | Rs.M | 1221 | 5592 | 6813 | 593 | 5297 | 5890 | | | |
| | % | 12 | 56 | 68 | 6 | 53 | 59 | | | |

IESCO
TRANSMISSION LINE LOSSES
September-2017 VS September-2016 (Monthly)

| Period | Units (Millions) | | | % Losses | % Inc/Dec |
|--------------|-------------------------------|------------------|-------|----------|-----------|
| | Units Received As Per CPPA | Units SentOut | Lost | | |
| September-17 | 1135.47 | 1112.49 | 22.98 | 2.02 | 0.07 |
| September-16 | 1019.11 | 999.21 | 19.90 | 1.95 | |

IESCO
OVERALL (T&D)COMPANY LOSSES
September-2017 VS September-2016 (Monthly)

| Period | Units (Millions) | | | % Losses | % Inc/Dec |
|--------------|-------------------------------|--------------|-------|----------|-----------|
| | Units Received As Per CPPA | Units Billed | Lost | | |
| September-17 | 1135.47 | 1064.24 | 71.23 | 6.27 | 3.21 |
| September-16 | 1019.11 | 987.92 | 31.19 | 3.06 | |

Sep-17
IESCO RECEIVABLE POSITION

| Description | As on 30-09-2017 |
|---|-------------------------|
| Govt. Debtors | 59,666,462,476 |
| Federal Govt. | 1,842,569,019 |
| AJK Govt. | 58,432,045,859 |
| Provincial Govt. | -35,998,240 |
| Total Govt. Debtors | 60,238,616,638 |
| Private Debtors | |
| P/Disconnected | 1,772,446,559 |
| Spillover | 3,113,463,369 |
| Deferred Amount | 352,212,891 |
| Subsidies | 2,169,193,927 |
| On Installments | 108,525,057 |
| Running Defaulters | |
| Upto 2 Months | 1,743,478,721 |
| of 3 Months | 25,681,400 |
| 3-6 Months | 3,244,606 |
| 6-12 Months | 22,581 |
| 1-3 Years | 19,250 |
| Over 3 Years | |
| Total Private Running Defaulters | 1,772,446,558 |
| Credit Balance | -224148980 |
| Total Private Debtors | 7,650,384,583 |
| Un-ID Cash/Credit Balance | 80,234,838 |
| Receivables with Agency Amount | 67,808,766,383 |
| Agency Amount | 2,584,814,671 |
| Net Receivables | 65,223,951,712 |