

**IESCO**  
**CUSTOMER PROFILE ENDING 03/2019**

| <b>Category</b>   | <b>Number of Customers</b> | <b>Sanctioned Load (KW)</b> | <b>% Customers</b> | <b>% Consumption</b> | <b>% Revenue</b> |
|-------------------|----------------------------|-----------------------------|--------------------|----------------------|------------------|
| <b>Domestic</b>   | <b>2499040</b>             | <b>4416381</b>              | <b>84.81</b>       | <b>37.07</b>         | <b>25.39</b>     |
| <b>Commercial</b> | <b>400840</b>              | <b>1149037</b>              | <b>13.60</b>       | <b>11.12</b>         | <b>16.87</b>     |
| <b>Industrial</b> | <b>16111</b>               | <b>1079365</b>              | <b>0.55</b>        | <b>21.20</b>         | <b>22.73</b>     |
| <b>AJK</b>        | <b>111</b>                 | <b>286244</b>               | <b>0.004</b>       | <b>15.08</b>         | <b>15.37</b>     |
| <b>Bulk</b>       | <b>851</b>                 | <b>530605</b>               | <b>0.03</b>        | <b>9.77</b>          | <b>12.35</b>     |
| <b>T/Wells</b>    | <b>7112</b>                | <b>64261</b>                | <b>0.24</b>        | <b>0.33</b>          | <b>0.26</b>      |
| <b>Others</b>     | <b>22707</b>               | <b>474316</b>               | <b>0.77</b>        | <b>5.43</b>          | <b>7.04</b>      |
| <b>Total</b>      | <b>2946772</b>             | <b>8000209</b>              | <b>100</b>         | <b>100</b>           | <b>100</b>       |

**IESCO**  
**MONTHLY DISTRIBUTION LINE LOSSES**  
**March 2019 VS March 2018**

| Period   | Units (Millions) |        |       | % Losses | % Inc/Dec |
|----------|------------------|--------|-------|----------|-----------|
|          | Received         | Billed | Lost  |          |           |
| March-19 | 725.12           | 650.65 | 74.48 | 10.27    | -2.38     |
| March-18 | 743.55           | 649.49 | 94.06 | 12.65    |           |

**IESCO**  
**PROGRESSIVE DISTRIBUTION LINE LOSSES**  
**July 2018-March 2019 VS July 2017-March 2018**

| Period              | Units (Millions) |         |        | % Losses | % Inc/Dec |
|---------------------|------------------|---------|--------|----------|-----------|
|                     | Received         | Billed  | Lost   |          |           |
| July 18 TO March 19 | 8330.38          | 7907.66 | 422.71 | 5.07     | 0.04      |
| July 17 TO March 18 | 8215.43          | 7802.00 | 413.43 | 5.03     |           |

# IESCO

## BILLING AND COLLECTION

### FOR 03/2019

| (Rs. In Million)     |      |         |      |       |            |      |       |                         |      |       |
|----------------------|------|---------|------|-------|------------|------|-------|-------------------------|------|-------|
| Month                |      | Billing |      |       | Collection |      |       | % Collection of Billing |      |       |
|                      |      | Govt.   | Pvt. | Total | Govt.      | Pvt. | Total | Govt.                   | Pvt. | Total |
| March-19             |      | 4105    | 8018 | 12123 | 2424       | 7907 | 10331 | 59                      | 99   | 85    |
| March-18             |      | 2102    | 5639 | 7741  | 1402       | 5549 | 6952  | 67                      | 98   | 90    |
| Inc. With Prev. Year | Rs.M | 2004    | 2378 | 4382  | 1022       | 2358 | 3380  |                         |      |       |
|                      | %    | 20      | 24   | 44    | 10         | 24   | 34    |                         |      |       |

## PROGRESSIVE BILLING AND COLLECTION

| (Rs. In Million)              |      |         |       |        |            |       |        |                         |      |       |
|-------------------------------|------|---------|-------|--------|------------|-------|--------|-------------------------|------|-------|
| Month                         |      | Billing |       |        | Collection |       |        | % Collection of Billing |      |       |
|                               |      | Govt.   | Pvt.  | Total  | Govt.      | Pvt.  | Total  | Govt.                   | Pvt. | Total |
| July 18 TO<br>March 19        |      | 36077   | 92199 | 128276 | 20320      | 94841 | 115161 | 56                      | 103  | 90    |
| July 17 TO<br>March 18        |      | 26896   | 76160 | 103056 | 16281      | 78170 | 94451  | 61                      | 103  | 92    |
| Inc.<br>With<br>Prev.<br>Year | Rs.M | 9181    | 16040 | 25220  | 4039       | 16671 | 20709  |                         |      |       |
|                               | %    | 92      | 160   | 252    | 40         | 167   | 207    |                         |      |       |

**IESCO**  
**TRANSMISSION LINE LOSSES**  
**March-2019 VS March-2018 (Monthly)**

| Period   | Units (Millions)              |                  |       | % Losses | % Inc/Dec |
|----------|-------------------------------|------------------|-------|----------|-----------|
|          | Units Received<br>As Per CPPA | Units<br>SentOut | Lost  |          |           |
| March-19 | 736.15                        | 725.12           | 11.03 | 1.50     | 2.38      |
| March-18 | 737.02                        | 743.55           | -6.53 | -0.89    |           |

**IESCO**  
**OVERALL (T&D)COMPANY LOSSES**  
**March-2019 VS March-2018 (Monthly)**

| Period   | Units (Millions)              |              |       | % Losses | % Inc/Dec |
|----------|-------------------------------|--------------|-------|----------|-----------|
|          | Units Received<br>As Per CPPA | Units Billed | Lost  |          |           |
| March-19 | 736.15                        | 650.65       | 85.50 | 11.62    | -0.26     |
| March-18 | 737.02                        | 649.49       | 87.53 | 11.88    |           |

**Mar-19**  
**IESCO RECEIVABLE POSITION**

| <b>Description</b>                      | <b>As on 31-03-2019</b> |
|-----------------------------------------|-------------------------|
| <b>Govt. Debtors</b>                    | 83,262,434,210          |
| Federal Govt.                           | 2,751,797,998           |
| AJK Govt.                               | 81,254,985,398          |
| Provincial Govt.                        | -38,568,928             |
| <b>Total Govt. Debtors</b>              | <b>83,968,214,468</b>   |
| <b>Private Debtors</b>                  |                         |
| P/Disconnected                          | 812,001,873             |
| Spillover                               | 1,965,921,992           |
| Deferred Amount                         | 268,178,112             |
| Subsidies                               | 6,617,633,060           |
| On Installments                         | 78,020,716              |
| <b>Running Defaulters</b>               |                         |
| Upto 2 Months                           | 796,720,001             |
| of 3 Months                             | 13,275,517              |
| 3-6 Months                              | 1,987,622               |
| 6-12 Months                             | 18,010                  |
| 1-3 Years                               | 721                     |
| Over 3 Years                            |                         |
| <b>Total Private Running Defaulters</b> | <b>812,001,871</b>      |
| Credit Balance                          | -156783914              |
| <b>Total Private Debtors</b>            | <b>9,921,791,301</b>    |
| Un-ID Cash/Credit Balance               | 89,760,705              |
| <b>Receivables with Agency Amount</b>   | <b>93,800,245,064</b>   |
| <b>Agency Amount</b>                    | <b>7,284,651,091</b>    |
| <b>Net Receivables</b>                  | <b>86,515,593,973</b>   |