

**IESCO**  
**CUSTOMER PROFILE ENDING 08/2017**

| <b>Category</b>   | <b>Number of<br/>Customers</b> | <b>Sanctioned<br/>Load (KW)</b> | <b>%<br/>Customers</b> | <b>%<br/>Consumption</b> | <b>%<br/>Revenue</b> |
|-------------------|--------------------------------|---------------------------------|------------------------|--------------------------|----------------------|
| <b>Domestic</b>   | <b>2292598</b>                 | <b>4125945</b>                  | <b>84.93</b>           | <b>54.49</b>             | <b>49.50</b>         |
| <b>Commercial</b> | <b>372393</b>                  | <b>1083360</b>                  | <b>13.80</b>           | <b>11.08</b>             | <b>15.83</b>         |
| <b>Industrial</b> | <b>15958</b>                   | <b>1022985</b>                  | <b>0.59</b>            | <b>12.75</b>             | <b>13.38</b>         |
| <b>AJK</b>        | <b>106</b>                     | <b>274424</b>                   | <b>0.004</b>           | <b>10.63</b>             | <b>9.37</b>          |
| <b>Bulk</b>       | <b>889</b>                     | <b>554227</b>                   | <b>0.03</b>            | <b>9.56</b>              | <b>9.38</b>          |
| <b>T/Wells</b>    | <b>8481</b>                    | <b>94085</b>                    | <b>0.31</b>            | <b>0.76</b>              | <b>0.68</b>          |
| <b>Others</b>     | <b>9158</b>                    | <b>174585</b>                   | <b>0.34</b>            | <b>0.72</b>              | <b>1.86</b>          |
| <b>Total</b>      | <b>2699477</b>                 | <b>7329612</b>                  | <b>100</b>             | <b>100</b>               | <b>100</b>           |

**IESCO**  
**MONTHLY DISTRIBUTION LINE LOSSES**  
**August 2017 VS August 2016**

| Period           | Units (Millions) |                |               | % Losses     | % Inc/Dec    |
|------------------|------------------|----------------|---------------|--------------|--------------|
|                  | Received         | Billed         | Lost          |              |              |
| <b>August-17</b> | <b>1258.93</b>   | <b>1167.48</b> | <b>91.45</b>  | <b>7.26</b>  | <b>-3.24</b> |
| <b>August-16</b> | <b>1080.21</b>   | <b>966.76</b>  | <b>113.44</b> | <b>10.50</b> |              |

**IESCO**  
**PROGRESSIVE DISTRIBUTION LINE LOSSES**  
**July 2017-August 2017 VS July 2016-August 2016**

| Period                      | Units (Millions) |                |               | % Losses     | % Inc/Dec    |
|-----------------------------|------------------|----------------|---------------|--------------|--------------|
|                             | Received         | Billed         | Lost          |              |              |
| <b>July 17 TO August 17</b> | <b>2508.42</b>   | <b>2265.88</b> | <b>242.54</b> | <b>9.67</b>  | <b>-0.67</b> |
| <b>July 16 TO August 16</b> | <b>2163.49</b>   | <b>1939.74</b> | <b>223.76</b> | <b>10.34</b> |              |

**IESCO**  
**BILLING AND COLLECTION**  
**FOR 08/2017**

| (Rs. In Million)     |      |         |       |       |            |       |       |                         |      |       |
|----------------------|------|---------|-------|-------|------------|-------|-------|-------------------------|------|-------|
| Month                |      | Billing |       |       | Collection |       |       | % Collection of Billing |      |       |
|                      |      | Govt.   | Pvt.  | Total | Govt.      | Pvt.  | Total | Govt.                   | Pvt. | Total |
| August-17            |      | 3594    | 12686 | 16281 | 2406       | 12633 | 15039 | 67                      | 100  | 92    |
| August-16            |      | 3115    | 10124 | 13238 | 2180       | 9726  | 11905 | 70                      | 96   | 90    |
| Inc. With Prev. Year | Rs.M | 480     | 2563  | 3042  | 227        | 2908  | 3134  |                         |      |       |
|                      | %    | 5       | 26    | 30    | 2          | 29    | 31    |                         |      |       |

## PROGRESSIVE BILLING AND COLLECTION

| (Rs. In Million)              |      |         |       |       |            |       |       |                         |      |       |
|-------------------------------|------|---------|-------|-------|------------|-------|-------|-------------------------|------|-------|
| Month                         |      | Billing |       |       | Collection |       |       | % Collection of Billing |      |       |
|                               |      | Govt.   | Pvt.  | Total | Govt.      | Pvt.  | Total | Govt.                   | Pvt. | Total |
| JULY 17 TO<br>AUGUST 17       |      | 6975    | 25301 | 32276 | 3871       | 23283 | 27154 | 56                      | 92   | 84    |
| JULY 16 TO<br>AUGUST 16       |      | 6280    | 20662 | 26943 | 3470       | 19310 | 22780 | 55                      | 93   | 85    |
| Inc.<br>With<br>Prev.<br>Year | Rs.M | 695     | 4639  | 5334  | 401        | 3973  | 4374  |                         |      |       |
|                               | %    | 7       | 46    | 53    | 4          | 40    | 44    |                         |      |       |

**IESCO**  
**TRANSMISSION LINE LOSSES**  
**AUGUST-2017 VS AUGUST-2016 (Monthly)**

| Period    | Units (Millions)              |                  |       | % Losses | % Inc/Dec |
|-----------|-------------------------------|------------------|-------|----------|-----------|
|           | Units Received<br>As Per CPPA | Units<br>SentOut | Lost  |          |           |
| August-17 | 1288.07                       | 1258.93          | 29.14 | 2.26     | 0.10      |
| August-16 | 1104.05                       | 1080.21          | 23.84 | 2.16     |           |

**IESCO**  
**OVERALL (T&D)COMPANY LOSSES**  
**AUGUST-2017 VS AUGUST-2016 (Monthly)**

| Period    | Units (Millions)              |              |        | % Losses | % Inc/Dec |
|-----------|-------------------------------|--------------|--------|----------|-----------|
|           | Units Received<br>As Per CPPA | Units Billed | Lost   |          |           |
| August-17 | 1288.07                       | 1167.48      | 120.59 | 9.36     | -3.07     |
| August-16 | 1104.05                       | 966.76       | 137.29 | 12.43    |           |

**Aug-17**  
**IESCO RECEIVABLE POSITION**

| <b>Description</b>                      | <b>As on 31-08-2017</b> |
|-----------------------------------------|-------------------------|
| <b>Govt. Debtors</b>                    | 58,069,510,844          |
| Federal Govt.                           | 1,484,821,136           |
| AJK Govt.                               | 57,119,393,972          |
| Provincial Govt.                        | -41,260,409             |
| <b>Total Govt. Debtors</b>              | <b>58,562,954,699</b>   |
| <b>Private Debtors</b>                  |                         |
| P/Disconnected                          | 1,644,143,362           |
| Spillover                               | 4,510,294,485           |
| Deferred Amount                         | 357,714,309             |
| Subsidies                               | 1,917,197,644           |
| On Installments                         | 96,463,235              |
| <b>Running Defaulters</b>               |                         |
| Upto 2 Months                           | 1,617,268,284           |
| of 3 Months                             | 24,116,351              |
| 3-6 Months                              | 2,710,559               |
| 6-12 Months                             | 29,660                  |
| 1-3 Years                               | 18,506                  |
| Over 3 Years                            |                         |
| <b>Total Private Running Defaulters</b> | <b>1,644,143,360</b>    |
| Credit Balance                          | -216149288              |
| <b>Total Private Debtors</b>            | <b>8,643,597,120</b>    |
| Un-ID Cash/Credit Balance               | 80,000,820              |
| <b>Receivables with Agency Amount</b>   | <b>67,126,550,999</b>   |
| <b>Agency Amount</b>                    | <b>2,315,570,697</b>    |
| <b>Net Receivables</b>                  | <b>64,810,980,302</b>   |