

IESCO
CUSTOMER PROFILE ENDING 02/2019

| Category | Number of Customers | Sanctioned Load (KW) | % Customers | % Consumption | % Revenue |
|-------------------|------------------------------------|---------------------------------|------------------------|--------------------------|----------------------|
| Domestic | 2488653 | 4404577 | 84.80 | 35.84 | 24.60 |
| Commercial | 399390 | 1162369 | 13.61 | 11.64 | 17.56 |
| Industrial | 16050 | 1076320 | 0.55 | 20.25 | 21.45 |
| AJK | 110 | 284624 | 0.004 | 16.01 | 16.13 |
| Bulk | 890 | 554295 | 0.03 | 11.25 | 13.91 |
| T/Wells | 7136 | 64977 | 0.24 | 0.39 | 0.34 |
| Others | 22579 | 421284 | 0.77 | 4.63 | 6.01 |
| Total | 2934808 | 7968445 | 100 | 100 | 100 |

IESCO
MONTHLY DISTRIBUTION LINE LOSSES
February 2019 VS February 2018

| Period | Units (Millions) | | | % Losses | % Inc/Dec |
|-------------|------------------|--------|--------|----------|-----------|
| | Received | Billed | Lost | | |
| February-19 | 684.95 | 717.30 | -32.35 | -4.72 | 1.91 |
| February-18 | 657.84 | 701.48 | -43.65 | -6.63 | |

IESCO
PROGRESSIVE DISTRIBUTION LINE LOSSES
July 2018-February 2019 VS July 2017-February 2018

| Period | Units (Millions) | | | % Losses | % Inc/Dec |
|------------------------|------------------|---------|--------|----------|-----------|
| | Received | Billed | Lost | | |
| July 18 TO February 19 | 7605.26 | 7257.02 | 348.24 | 4.58 | 0.30 |
| July 17 TO February 18 | 7471.88 | 7152.51 | 319.37 | 4.27 | |

IESCO

BILLING AND COLLECTION

FOR 02/2019

| (Rs. In Million) | | | | | | | | | | |
|----------------------|------|---------|------|-------|------------|------|-------|-------------------------|------|-------|
| Month | | Billing | | | Collection | | | % Collection of Billing | | |
| | | Govt. | Pvt. | Total | Govt. | Pvt. | Total | Govt. | Pvt. | Total |
| February-19 | | 4410 | 7956 | 12366 | 2399 | 8016 | 10415 | 54 | 101 | 84 |
| February-18 | | 2778 | 6127 | 8905 | 1840 | 6437 | 8277 | 66 | 105 | 93 |
| Inc. With Prev. Year | Rs.M | 1632 | 1830 | 3462 | 559 | 1580 | 2139 | | | |
| | % | 16 | 18 | 35 | 6 | 16 | 21 | | | |

PROGRESSIVE BILLING AND COLLECTION

| (Rs. In Million) | | | | | | | | | | |
|-------------------------------|------|---------|-------|--------|------------|-------|--------|-------------------------|------|-------|
| Month | | Billing | | | Collection | | | % Collection of Billing | | |
| | | Govt. | Pvt. | Total | Govt. | Pvt. | Total | Govt. | Pvt. | Total |
| July 18 TO February 19 | | 31971 | 84182 | 116153 | 17896 | 86933 | 104829 | 56 | 103 | 90 |
| July 17 TO February 18 | | 24794 | 70520 | 95315 | 14879 | 72621 | 87500 | 60 | 103 | 92 |
| Inc. With Prev. Year | Rs.M | 7177 | 13661 | 20838 | 3017 | 14313 | 17329 | | | |
| | % | 72 | 137 | 208 | 30 | 143 | 173 | | | |

IESCO
TRANSMISSION LINE LOSSES
February-2019 VS February-2018 (Monthly)

| Period | Units (Millions) | | | % Losses | % Inc/Dec |
|-------------|-------------------------------|------------------|-------|----------|-----------|
| | Units Received As Per CPPA | Units SentOut | Lost | | |
| February-19 | 695.74 | 684.95 | 10.79 | 1.55 | -0.88 |
| February-18 | 674.21 | 657.84 | 16.37 | 2.43 | |

IESCO
OVERALL (T&D)COMPANY LOSSES
February-2019 VS February-2018 (Monthly)

| Period | Units (Millions) | | | % Losses | % Inc/Dec |
|-------------|-------------------------------|--------------|--------|----------|-----------|
| | Units Received As Per CPPA | Units Billed | Lost | | |
| February-19 | 695.74 | 717.30 | -21.56 | -3.10 | 0.95 |
| February-18 | 674.21 | 701.48 | -27.27 | -4.04 | |

Feb-19
IESCO RECEIVABLE POSITION

| Description | As on 28-02-2019 |
|---|-------------------------|
| Govt. Debtors | 81,563,518,677 |
| Federal Govt. | 2,717,159,595 |
| AJK Govt. | 79,574,385,767 |
| Provincial Govt. | -20,864,590 |
| Total Govt. Debtors | 82,270,680,772 |
| Private Debtors | |
| P/Disconnected | 923,295,123 |
| Spillover | 1,757,157,103 |
| Deferred Amount | 270,761,793 |
| Subsidies | 6,156,254,261 |
| On Installments | 90,870,321 |
| Running Defaulters | |
| Upto 2 Months | 908,429,151 |
| of 3 Months | 13,445,971 |
| 3-6 Months | 1,405,997 |
| 6-12 Months | 13,282 |
| 1-3 Years | 721 |
| Over 3 Years | |
| Total Private Running Defaulters | 923,295,122 |
| Credit Balance | -189059796 |
| Total Private Debtors | 9,347,194,333 |
| Un-ID Cash/Credit Balance | 88,402,514 |
| Receivables with Agency Amount | 91,529,472,591 |
| Agency Amount | 6,805,683,348 |