IESCO
CUSTOMER PROFILE ENDING 06/2020

| Category | Number of Customers | Sanctioned Load (KW) | % Customers | % Consumption | % Revenue |
|------------|------------------------|-------------------------|----------------|------------------|--------------|
| Domestic | 2647218 | 4690477 | 84.84 | 58.28 | 46.56 |
| Commercial | 419820 | 1207569 | 13.45 | 8.51 | 13.72 |
| Industrial | 16287 | 1103912 | 0.52 | 9.75 | 12.58 |
| AJK | 114 | 290244 | 0.004 | 11.88 | 13.29 |
| Bulk | 842 | 541185 | 0.03 | 6.92 | 8.02 |
| T/Wells | 7068 | 59309 | 0.23 | 0.30 | 0.19 |
| Others | 28841 | 594122 | 0.92 | 4.35 | 5.65 |
| Total | 3120190 | 8486818 | 100 | 100 | 100 |

IESCO
MONTHLY DISTRIBUTION LINE LOSSES
JUNE 2020 VS JUNE 2019

| Dorind | Units | (Millions |) | % Losses % Inc/De | | |
|---------|----------|-----------|--------|-------------------|-----------|--|
| Period | Received | Billed | Lost | % LOSSES | % Inc/Dec | |
| June-20 | 1208.88 | 1029.71 | 179.18 | 14.8 | 2 74 | |
| June-19 | 1286.32 | 1143.80 | 142.52 | 11.1 | 3.74 | |

IESCO PROGRESSIVE DISTRIBUTION LINE LOSSES July 2019-JUNE 2020 VS July 2018-JUNE 2019

| David | Units | (Millions |) | % Losses % Inc/D | | |
|--------------------|----------|-----------|--------|------------------|-----------|--|
| Period | Received | Billed | Lost | % Losses | % Inc/Dec | |
| July 19 TO JUNE 20 | 11236.42 | 10442.00 | 794.42 | 7.1 | -0.13 | |
| July 18 TO JUNE 19 | 11625.83 | 10789.05 | 836.78 | 7.2 | -0.15 | |

IESCO BILLING AND COLLECTION FOR 06/2020

| | | | | | | | | | (Rs. Ir | Million) |
|---------------|------|-------|------------|-------|-------|-------------------------|-------|-------|---------|----------|
| Month Billing | | | Collection | | | % Collection of Billing | | | | |
| 1410 | | Govt. | Pvt. | Total | Govt. | Pvt. | Total | Govt. | Pvt. | Total |
| June | e-20 | 4422 | 14057 | 18479 | 3860 | 11926 | 15787 | 87 | 85 | 85 |
| June | e-19 | 4668 | 14852 | 19521 | 3371 | 12856 | 16227 | 72 | 87 | 83 |
| Inc. | Rs.M | -246 | -796 | -1041 | 489 | -929 | -440 | | | |
| With | | | | | | | | | | |
| Prev. | | -2 | -8 | -10 | 5 | -9 | -4 | | | |
| Year | % | | | | | | | | | |

PROGRESSIVE BILLING AND COLLECTION

| | | | | | | | | | (Rs. Ir | Million) |
|----------------|-------|-------|---------|--------|------------|--------|--------|-------------------------|---------|----------|
| Month | | | Billing | | Collection | | | % Collection of Billing | | |
| 1410 | 11(11 | Govt. | Pvt. | Total | Govt. | Pvt. | Total | Govt. | Pvt. | Total |
| July 1 June | | 58079 | 142879 | 200958 | 42364 | 139042 | 181405 | 73 | 97 | 90 |
| July 1 June | | 48536 | 127576 | 176112 | 27882 | 126411 | 154293 | 57 | 99 | 88 |
| Inc. | Rs.M | 9543 | 15303 | 24846 | 14481 | 12631 | 27113 | | | |
| With Prev. | | 95 | 153 | 248 | 145 | 126 | 271 | | | |
| Year | % | | | | | | | | | |

IESCO TRANSMISSION LINE LOSSES JUNE-2020 VS JUNE-2019 (Monthly)

| | Uni | ts (Millions) | | | |
|---------|----------------------------|------------------|-------|----------|-----------|
| Period | Units Received As Per CPPA | Units SentOut | Lost | % Losses | % Inc/Dec |
| June-20 | 1231.40 | 1208.88 | 22.52 | 1.83 | 0.22 |
| June-19 | 1313.25 | 1286.32 | 26.93 | 2.05 | -0.22 |

IESCO OVERALL (T&D)COMPANY LOSSES JUNE-2020 VS JUNE-2019 (Monthly)

| | Uni | ts (Millions) | | | |
|---------|----------------------------|---------------|--------|----------|-----------|
| Period | Units Received As Per CPPA | Units Billed | Lost | % Losses | % Inc/Dec |
| June-20 | 1231.40 | 1029.71 | 201.69 | 16.38 | 3.48 |
| June-19 | 1313.25 | 1143.80 | 169.45 | 12.90 | 3.40 |

Jun-20
IESCO RECEIVABLE POSITION

| Description | As on 30-06-2020 |
|----------------------------------|------------------|
| Govt. Debtors | 102,523,952,503 |
| Federal Govt. | 4,439,503,267 |
| AJK Govt. | 100,045,096,580 |
| Provincial Govt. | -26,792,233 |
| Total Govt. Debtors | 104,457,807,614 |
| Private Debtors | |
| P/Disconnected | 375,622,770 |
| Spillover | 4,526,674,991 |
| Deferred Amount | 4,017,625,840 |
| Subsidies | 3,777,972,990 |
| On Installments | 251,844,826 |
| Running Defaulters | |
| Upto 2 Months | 1,828,397,093 |
| of 3 Months | 170,656,667 |
| 3-6 Months | 120,173,442 |
| 6-12 Months | 1,573,581 |
| 1-3 Years | 38,150 |
| Over 3 Years | |
| Total Private Running Defaulters | 2,120,838,933 |
| Credit Balance | -365624879 |
| Total Private Debtors | 14,747,104,810 |
| Un-ID Cash/Credit Balance | 95,433,933 |
| Receivables with Agency Amount | 119,109,478,491 |
| Agency Amount | 4,335,224,489 |
| Net Receivables | 114,774,254,002 |