

IESCO
CUSTOMER PROFILE ENDING 11/2019

| Category | Number of Customers | Sanctioned Load (KW) | % Customers | % Consumption | % Revenue |
|-------------------|------------------------------------|---------------------------------|------------------------|--------------------------|----------------------|
| Domestic | 2581480 | 4563021 | 84.79 | 40.97 | 29.02 |
| Commercial | 412060 | 1180019 | 13.53 | 11.91 | 17.50 |
| Industrial | 16164 | 1091797 | 0.53 | 19.22 | 21.11 |
| AJK | 113 | 289244 | 0.004 | 13.11 | 13.54 |
| Bulk | 844 | 528456 | 0.03 | 8.71 | 11.18 |
| T/Wells | 7007 | 58184 | 0.23 | 0.31 | 0.20 |
| Others | 26756 | 546319 | 0.88 | 5.77 | 7.44 |
| Total | 3044424 | 8257040 | 100 | 100 | 100 |

IESCO
MONTHLY DISTRIBUTION LINE LOSSES
November 2019 VS November 2018

| Period | Units (Millions) | | | % Losses | % Inc/Dec |
|--------------------|------------------|--------|--------|----------|-----------|
| | Received | Billed | Lost | | |
| November-19 | 680.11 | 688.19 | -8.08 | -1.2 | 0.85 |
| November-18 | 700.97 | 715.23 | -14.25 | -2.0 | |

IESCO
PROGRESSIVE DISTRIBUTION LINE LOSSES
July 2019-November 2019 VS July 2018-November 2018

| Period | Units (Millions) | | | % Losses | % Inc/Dec |
|------------------------|------------------|---------|--------|----------|-----------|
| | Received | Billed | Lost | | |
| July 19 TO November 19 | 5529.32 | 5286.11 | 243.21 | 4.4 | -0.57 |
| July 18 TO November 18 | 5375.92 | 5109.07 | 266.85 | 5.0 | |

IESCO

BILLING AND COLLECTION

FOR 11/2019

| (Rs. In Million) | | | | | | | | | |
|----------------------|------|---------|-------|-------|------------|-------|-------|-------------------------|------|
| Month | | Billing | | | Collection | | | % Collection of Billing | |
| | | Govt. | Pvt. | Total | Govt. | Pvt. | Total | Govt. | Pvt. |
| November-19 | | 4470 | 10630 | 15101 | 2254 | 11751 | 14005 | 50 | 111 |
| November-18 | | 3069 | 7589 | 10658 | 1807 | 8712 | 10519 | 59 | 115 |
| Inc. With Prev. Year | Rs.M | 1401 | 3041 | 4443 | 447 | 3039 | 3486 | | |
| | % | 14 | 30 | 44 | 4 | 30 | 35 | | |

PROGRESSIVE BILLING AND COLLECTION

| (Rs. In Million) | | | | | | | | | | |
|-------------------------------|------|---------|-------|--------|------------|-------|--------|-------------------------|------|-------|
| Month | | Billing | | | Collection | | | % Collection of Billing | | |
| | | Govt. | Pvt. | Total | Govt. | Pvt. | Total | Govt. | Pvt. | Total |
| July 19 TO November 19 | | 27068 | 75070 | 102137 | 24936 | 77522 | 102458 | 92 | 103 | 100 |
| July 18 TO November 18 | | 20463 | 61270 | 81733 | 11105 | 63836 | 74941 | 54 | 104 | 92 |
| Inc. With Prev. Year | Rs.M | 6605 | 13800 | 20404 | 13830 | 13686 | 27516 | | | |
| | % | 66 | 138 | 204 | 138 | 137 | 275 | | | |

IESCO
TRANSMISSION LINE LOSSES
November-2019 VS November-2018 (Monthly)

| Period | Units (Millions) | | | % Losses | % Inc/Dec |
|-------------|-------------------------------|------------------|------|----------|-----------|
| | Units Received As Per CPPA | Units SentOut | Lost | | |
| November-19 | 685.92 | 680.11 | 5.81 | 0.85 | -0.05 |
| November-18 | 707.29 | 700.97 | 6.32 | 0.89 | |

IESCO
OVERALL (T&D)COMPANY LOSSES
November-2019 VS November-2018 (Monthly)

| Period | Units (Millions) | | | % Losses | % Inc/Dec |
|-------------|-------------------------------|--------------|-------|----------|-----------|
| | Units Received As Per CPPA | Units Billed | Lost | | |
| November-19 | 685.92 | 688.19 | -2.27 | -0.33 | 0.79 |
| November-18 | 707.29 | 715.23 | -7.94 | -1.12 | |

Nov-19
IESCO RECEIVABLE POSITION

| Description | As on 30-11-2019 |
|---|-------------------------|
| Govt. Debtors | 89,101,579,552 |
| Federal Govt. | 4,313,730,466 |
| AJK Govt. | 86,472,843,540 |
| Provincial Govt. | 74,084,568 |
| Total Govt. Debtors | 90,860,658,574 |
| Private Debtors | |
| P/Disconnected | 341,200,898 |
| Spillover | 2,456,644,060 |
| Deferred Amount | 481,520,477 |
| Subsidies | 2,909,351,342 |
| On Installments | 101,486,094 |
| Running Defaulters | |
| Upto 2 Months | 1,362,082,053 |
| of 3 Months | 19,173,858 |
| 3-6 Months | 1,520,484 |
| 6-12 Months | 4,273 |
| 1-3 Years | |
| Over 3 Years | |
| Total Private Running Defaulters | 1,382,780,668 |
| Credit Balance | -176072239 |
| Total Private Debtors | 7,537,832,991 |
| Un-ID Cash/Credit Balance | 91,066,835 |
| Receivables with Agency Amount | 98,307,424,730 |
| Agency Amount | 3,406,366,993 |
| Net Receivables | 94,901,057,737 |